

# Leasebase

## The optimal solution for vehicle leasing & fleet management, financing & renting

- ▶▶ You know exactly what you need and where your vehicle leasing and fleet management business should go. You lay down the strategic lines of your vision and strive for a maximum return. You want to be able to develop new lease products in a creative way. You need to respond quickly to the competition's moods and you want to control the logistics of document management and workflow management for your specific administrative procedures.

To help you steer your plans, Sofico has developed Leasebase.

Leasebase is a proven software solution that supports all aspects of managing vehicle leasing and fleet management contracts. Many Sofico customers are already convinced of the proven features and the surplus values Leasebase is offering them. Rely on Leasebase's unique characteristics to improve your vehicle leasing business.

### ▶▶ Surplus Values

#### ▶ Support for all kinds of vehicle leasing contracts

Leasebase manages any kind of leasing contracts

- ▲ operational lease
- ▲ financial lease
- ▲ credit finance
- ▲ revolving credit
- ▲ short term rental
- ▲ novated lease
- ▲ service contract & fleet management

#### ▶ Full integration

Leasebase automates the overall administrative aspects of vehicle leasing contracts - from creating a prospect to remarketing of the end-of-contract vehicle.

Leasebase takes care of the logistics of document management and effectively provides a workflow management tool for customizing the specific administrative procedures required.

#### ▶ In depth industry knowledge

At Sofico, we believe we can only serve our customers if we possess the same level of business know-how.

We have invested heavily in obtaining in depth insights in the vehicle leasing and fleet management market.

#### ▶ Matching your unique business requirements

As Leasebase is parameter driven, you can easily adjust Leasebase to your unique business requirements. Moreover, Leasebase enables you to develop and market new products in no time.

With Leasebase, you can easily personalize all your output - from quotes, contracts and invoices to letters, reminders and forms.

Leasebase can be adopted to your growing needs.

#### ▶ Cost reduction

Leasebase's architecture based on industry standards and its structure allows you to adjust your system to your business requirements at short notice. Because of Leasebase's openness, portability and scalability, altering existing or developing new functionalities takes very little time, thus saving costs. Furthermore, as you have to enter each item of data only once, Leasebase guarantees accurate data processing.

#### ▶ Cost control

You can easily retrieve a detailed financial report or examine the results of each of your activities at all times. Information is always close at hand.

This makes Leasebase an effective and comprehensive management tool.

#### ▶ Proven record

A significant number of vehicle leasing companies experience the qualities and dynamics of Leasebase. The long term relationships we've built with our customers and our constant efforts to improve Leasebase make our solution the best choice for vehicle leasing and fleet management. We gladly supply the full list of customer references.

#### ▶ ASP Offering

Sofico can also act as your Application Service Provider. We then host your Leasebase application, providing IT infrastructure and support. Our offer includes software licenses, equipment, 24/7 support, technical maintenance, functional upgrades and customization.

This will allow you to focus your energies on your core business priorities instead of cumbersome IT concerns.

#### Leasebase's architecture

Leasebase can be deployed to any hardware platform that supports the UNIX operating system. Using SQL, almost every ad-hoc question will be answered within seconds.

Its modular approach facilitates easy access and fast moving between objects.

## General Features

### Easy to use

- ▶ Leasebase has an intuitive and consistent user interface, requiring only a basic skill set from the user. This allows users to master further application functions with very little additional training.
- ▶ The **Zoom-function** makes it possible to go directly to a sub-sequence of forms from a particular field on a form.
- ▶ Records can be retrieved using any target field as a **search key**.
- ▶ A complete **security system** defines permissions per user and per form.
- ▶ The **batch system** permits to perform non-interactive procedures like invoicing, statistics, reports, etc. using predefined parameters during the night.
- ▶ Leasebase contains an extensive **on-line help** function & full **html documentation**.
- ▶ Leasebase contains over 200 standard listings, statistics and management information **reports** for immediate use.
- ▶ Using a standard report generator such as **Business Objects**, it is easy to create new client specific reports.
- ▶ **Universe layer** for reporting via BO
- ▶ All client **personalized** output (quotes, contracts, invoices, standard letters, etc.) can be generated using a standard word-processor and a simple transfer routine.
- ▶ The **translation module** provides an easy translation of the complete application. Users can work in different languages, using the same database.
- ▶ The integrated **workflow** capabilities provide a **diary function** to users and allow outstanding tasks to be monitored.
- ▶ One database can cover a **multi company business model** with separate customers, accounting & contracts.
- ▶ **Business Objects add-on** solutions:
  - ▲ **Print Server**: Captures print jobs and documents from legacy systems & processes them for print, fax or email.
  - ▲ **RAS - Report Automation Server**: Scheduler for BO documents, allows you to automatically and repeatedly send documents in different formats.

## Leasebase's Modules & Functions

### Quoting

- ▶ Simulation & follow-up of
  - ▲ new quotes (use of quote templates)
  - ▲ recalculation of existing quotes
  - ▲ recalculation of existing contracts
- ▶ Quote layout can be defined freely
- ▶ Open/closed calculation
- ▶ Structured leases
- ▶ Bulk quotes
- ▶ Quote follow-up by status codes and diary system

### Vehicle Management

- ▶ All vehicle related parameters
  - ▲ multi-make & model
  - ▲ discounts & VRBs
  - ▲ technical specifications
  - ▲ routine service
  - ▲ options & accessories
  - ▲ maintenance
  - ▲ residual values
- ▶ Prototyping (e.g. standard RV tables, maintenance tables, etc.)
- ▶ Tables depending on product, client, supplier parameter results

### Analytical Management

- ▶ Analytical accounts
  - ▲ follow-up per cost center
  - ▲ dossier
  - ▲ damages
  - ▲ client
  - ▲ insurance policy
  - ▲ supplier
- ▶ Accounting code per product
  - ▲ automatic allocation by account
- ▶ Analytical follow-up of costs and income
  - ▲ depreciation
  - ▲ P&L accounts
  - ▲ balance sheet accounts

### Short Term Dossiers

- ▶ Management relief vehicle fleet
  - ▲ dossier per vehicle
  - ▲ multiple contracts per vehicle
  - ▲ multiple vehicles per contract
- ▶ Products
  - ▲ short term rental
  - ▲ relief vehicle with link to long term dossier
  - ▲ awaiting delivery
- ▶ Reservation management & fleet overview
- ▶ Automatic invoicing
- ▲ rental
- ▲ costs

### Accounting

- ▶ Complete, integrated accounting system
- ▶ Automatic entries
- ▶ Accounts payable
- ▶ Accounts receivable
- ▶ Bank reconciliation
- ▶ General ledger
- ▶ Journals & balance sheets
- ▶ Tax depreciation

### Relation Management

- ▶ Specific information by relation
  - ▲ prospect
  - ▲ client
  - ▲ driver
  - ▲ broker
  - ▲ supplier
  - ▲ and all sundry companies: insurance, fuel card, bank, government, road side assistance companies, etc.
- ▶ Management of all third party relations

### Parameter Management

- ▶ Products
  - ▲ default values
  - ▲ interest tables
- ▶ Services rates
  - ▲ insurance
  - ▲ registration
  - ▲ relief vehicle
  - ▲ fuel
  - ▲ road side assistance
- ▶ Amortization & Depreciation formulas
  - ▲ accounting
  - ▲ financial
- ▶ Status codes
- ▶ User & usergroup permissions
- ▶ State parameters (Australia)

### Long Term Dossiers

- ▶ Full contract lifecycle support
- ▶ History of contract modification
- ▶ Cost budget
- ▶ Automatic invoicing
  - ▲ rental
  - ▲ costs
  - ▲ open calculation settlement
  - ▲ km settlement
- ▶ Card management
- ▶ Incident management (fines & damages)
- ▶ Repair & maintenance authorization management
- ▶ Module for lease vehicles remarketing

### Revolving Credit Dossiers

- ▶ Separate dossier structure (without services)
- ▶ Revolving credit to clients & dealers
- ▶ Contract duration fixed or variable
  - ▲ variable: periodic payment depending on term
  - ▲ fixed: payment with variable terms
- ▶ Follow-up on the basis of modifications
- ▶ Periodic calculation of interest
  - ▲ based on capital outstanding
  - ▲ daily or monthly calculation

### Interfaces

- ▶ Registration
- ▶ Insurance companies
- ▶ Fuel companies
- ▶ Road side assistance
- ▶ Banks: direct credit & direct debit
- ▶ External accounting systems
- ▶ Databases with vehicle data
- ▶ Clients & invoice data & fleet information
- ▶ Credit institutions

(Non restrictive list)

## Connect Leasebase with internet via WebIntegrator

WebIntegrator is a set of e-business tools that allows a vehicle leasing and fleet management company to integrate the Leasebase back-office system with the internet. Our e-business solution will help you to generate new business, to gain efficiency and effectiveness and to improve your service level.