

WebIntegrator

Leasebase's set of e-business tools for back office integration with the internet

▶▶ Added value of e-business

▶ **WebIntegrator is a set of e-business tools that allows a leasing company to integrate the Leasebase back office system with the internet**

E-business brings real added value to the way you do business and it will help you reach your company's ultimate corporate objectives.

E-business concepts and applications have drastically transformed business environment and not only are your competitors adopting these practices, your customers are as well – choosing providers who do the same.

With e-business offering, you will reduce your operating costs, yet improve your service level. E-business completely redefines the way partners, suppliers and customers can transact. Easier business administration will eliminate the need for unnecessary phone calls and follow-up, reducing both lag time and paperwork. You will be able to free your internal staff to devote more energy towards critical customer concerns.

The Internet also provides a platform where you can actually offer 24 hours a day, seven days a week's support. You can break the barriers of geographical locations, online business will make you accessible to the widest audience ever, generating strong visibility. You will be able to reach new customers not covered by normal direct sales channels. With an increased number of prospects, sales too will increase and higher revenues will be generated.

WebIntegrator

WebIntegrator is the e-business extension to Leasebase's solution for vehicle leasing and fleet management, financing and renting. E-business will improve your company's overall effectiveness and profitability.

▶▶ Critical success offering required by e-business

▶ **WebIntegrator meets the critical success factors required by e-business solutions:**

WebIntegrator is a true e-business solution, it delivers a valuable and trusted web presence which fully meets the requirements set by the demands of this continuously evolving industry.

▶▶ **Full integration with back office**

- ▲ no duplication of effort: data is entered directly by the web user in the back-office system and is not manually transferred, imported or re-entered
- ▲ corresponding business logic in web and back office
- ▲ changes or enhancements in Leasebase's back office system are transparently available in the front office
- ▲ web transactions are instantly visible in back office (not through batches)

▶▶ **Available 24/7**

- ▲ provides access after office hours and during weekends
- ▲ accessible even when Leasebase is not available because of backup or batch procedures

▶▶ **Customizable**

- ▲ non restrictive list of different types of web users with specific functionalities
- ▲ different functional requirements can easily be added and changed
- ▲ look and feel can easily be changed through stylesheets, translation lists, etc.

▶▶ **Flexible integration**

- ▲ with existing websites
- ▲ with third-party software solutions

Toolset overview

Leasebase Business Rules Integration

Business rules and results identical to Leasebase for complex logic such as:

- ▶ Quote Calculation
- ▶ Short term rental calculation
- ▶ Dossier creation (credit limit checking, etc)

Dynamic pdf generation

- ▶ PDF has advantages over HTML when using "display only" screens
 - ▲ full control over look and feel
 - ▲ printability
 - ▲ security (use of read-only documents)
- ▶ BO Publisher Component
 - ▲ Generates these dynamic PDF docs
 - ▲ Returns any type of Business Objects documents in PDF format

Dynamic HTML generation

- ▶ HTML pages for database queries & database transactions
- ▶ Created "on the fly" with standard client side data entry validation
- ▶ Contain all the rules defined by the policy management application

Report Management

- ▶ Manage report content available on the internet through BO WebIntelligence & CIS datamart
- ▶ Possible options
 - ▲ Customizable reports
Designed by fleet managers over the web (WebIntelligence Reporter)
 - ▲ Standard, printable reports
Designed by the leasing company (WebIntelligence Infoview)

Web Policy Management

- ▶ Management of web users
 - ▲ User type (fleet manager, dealer), relation with Leasebase, login/password, status, user group, etc.)
- ▶ Management of site policy
 - ▲ Through behavior rules defined per user(group), quote(group) or combination
- ▶ Increased security & control through user login follow-up

Replication Management

- ▶ Separate Web database for increased security, maintenance, performance & availability
 - ▲ FULL replica of back office database in a MS SQL Server database
 - ▲ Bi-directional replication (sending & receiving)

WebIntegrator web users overview

▶ The WebIntegrator tools will provide e-business functionality for different types of web users :

▶ Fleet Managers

- ▲ create, calculate, manage & register quotes
- ▲ execute & manage orders
- ▲ manage drivers
- ▲ manage active dossiers (damage reports, mileage reading, change driver, cost center, etc.)
- ▲ calculate & manage short term rental
- ▲ query management info

▶ Drivers

- ▲ create, calculate & manage quotes
- ▲ manage personal dossiers (report damages, mileage, etc.)

▶ Dealers and Brokers

- ▲ create, calculate & manage quotes, including retail price, delivery cost, discount & commission, etc.
- ▲ create, calculate and follow-up orders, including delivery date, print contract, order cancellation, etc.
- ▲ manage prospects

▶ Public

- ▲ register as web prospect
- ▲ create, calculate & manage quotes
- ▲ and much more...

This is a non-restrictive list of web users and web uses.

Full flexibility for easy functionality extension is built-in WebIntegrator's architecture.

ASP Offering

Sofico can also act as your Application Service Provider.

We then host your WebIntegrator application, providing IT infrastructure and support. Our offer includes software licenses, equipment, 24/7 support, technical maintenance, functional upgrades and customization.

This will allow you to focus your energies on your core business priorities instead of cumbersome IT concerns.

WebIntegrator's architecture

